Meridian Knowledge Solutions, Inc. fact sheet.

Meridian KSI Facts

- **Founding year:** 1997.

- **Ownership:** Employee owned and entirely self-funded with no short- or long-term debt.

- **Profitability:** Double-digit profitability every year since 1998.

- **License revenue growth:** 73% year over year in 2005.

- **Revenue growth, annualized:** 46%.

- **Revenue growth, cumulative since 1998:** Over 2,000%.

- **Most common comment from clients:** "Meridian delivers."

- **Signature products:** Meridian KSI Knowledge Centre™ enterprise LMS suite, Meridian LMS .NET learning management system, Meridian Player desktop LMS application.

- **Meridian KSI awards:** Over 25 awards won by Meridian KSI, our client partners, and our products.

- **Market:** Large organizations (sales over $1B): 60%; Mid-size organizations (sales over $100M): 34%; Small organizations: 6%.

- **Top industry sectors served:** Pharmaceuticals/healthcare, banking/financial services, utility/energy, law enforcement, Federal Government, state/local government, military, intelligence community, higher education, retail.

Meridian KSI delivers cutting-edge technology platforms that support learning and training requirements for every size organization. Our flagship product is the **Meridian KSI Knowledge Centre™**, a robust learning management system (LMS) suite enhanced with industry-leading knowledge management functionality along with content management and competency modeling tools. We also offer offline/mobile learning solutions, custom courseware development, consulting, implementation, and application hosting.

- **Federal deployments:** Over 40 Federal implementations, including all four branches of the military.

- **State & local deployments:** Dozens of organizations in 13 states are Meridian client partners.

- **Hosting options:** Highly secure onsite data center with off-site backup, or behind your firewall.

- **Largest documented Knowledge Centre ROI:** FAI Online University, $18 million within 24 months.

- **Current Knowledge Centre release:** Version 5.1 (spring 2006).

- **Smallest client partner organization:** FDA—Center for Veterinary Medicine (350 users).

- **Largest client partner organization:** Air Force (over 700,000 users).

- **Organizations using the Knowledge Centre:** Over 100.

- **Average implementation size:** 24,000 users.

- **Learners:** Over 2,000,000.

- **Number of seat hours of courseware developed:** Over 2,500.

- **Mobile courseware delivery system:** Meridian Player desktop LMS application.

- **SCORM certification:** Meridian offers a SCORM 2004 certified learning management system as well as the world's first SCORM 2004 certified desktop LMS application.

- **SCORM support:** LMS, Meridian Player, and courseware support for SCORM 1.1, 1.2, and 2004.

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